## **opentext**<sup>™</sup>

## **SOLUTION OVERVIEW**

## **OpenText Axcelerate OnDemand Subscription**

Price predictability for all of your discovery and investigations projects OnDemand and in the cloud







Legacy eDiscovery database migration for immediate ROI

Fully supported
OnDemand model

Additional services on an as-needed basis

Many lawyers continue to treat discovery as a one-off transaction, mired in tedious manual data management and reliant on numerous vendors, disparate processes and discovery databases that can blow budgets and result in unexpected costs. This one-off model results in higher costs and can compromise the quality of results. Since these costs are passed on to clients, those law firms that can provide clear foresight and predictability, while ensuring optimal results, will remain competitive.

OpenText<sup>™</sup> Axcelerate<sup>™</sup> OnDemand Subscription is a fixed fee pricing plan based on an organization's forecasted discovery and investigations needs over two or three years. Designed to address the shortcomings of the traditional transactional discovery procurement model, Axcelerate OnDemand Subscription guarantees budget certainty. Law firms benefit by fast-tracking review and analysis of potentially relevant case data, greater profits per partner and a transparent way to recoup costs. Corporate legal departments benefit by gaining budget certainty, immediate access to case data hosted in the Axcelerate eDiscovery platform and improved eDiscovery service delivery from their law firms.

# Simplified contract and billing to reduce the total cost of discovery

With Axcelerate OnDemand Subscription, the billing process is dramatically simplified for procurement, which needs to manage just one contract based on forecasted data volumes and duration, with reliably minimized expansion rates.

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"Our eDiscovery group conducted a rigorous platform evaluation and ultimately selected OpenText Axcelerate for its combination of powerful technology and all-in, transparent pricing. Now, we have consistent and predictable access to the tools we need to deliver excellence without repeated negotiations or third-party service provider requests."

David Lapresi, CEDS e-Discovery and Litigation Support Manager Phillips Lytle LLP

# Supporting discovery services

- Collections services
- Workflow developing and consulting
- Technology-assisted review consulting
- · Managed document review

With attractive tier-based pricing and annual commits, Axcelerate OnDemand Subscription progresses in value year-over-year to reduce the total cost of discovery. Plus, costs are managed more effectively, since organizations can allocate and reallocate matters on-the-fly based on need and priority within the designated tier—regardless of matter type, duration or size.

#### Agile, on-demand business model to maximize use cases

When a new project hits, time to access the potentially relevant documents and data is critical. With Axcelerate OnDemand Subscription, there is no restarting the process with a new contract, new point of contact or even new project management team—all components of traditional vendor and service provider procurement models that significantly slow down the process are eliminated. When a new project is needed, the Axcelerate services team can provision a new site within hours. When a case slows down (or volumes are lower than anticipated), capacity can be allocated to new matters or use cases beyond traditional litigation, such as internal investigations, HR and compliance. At any time during the term, additional capacity can be activated if the forecasted project needs change.

### Legacy eDiscovery database migration for immediate ROI

When moving data from costly service providers and legacy platforms into an Axcelerate OnDemand Subscription archive, organizations can leverage OpenText's archiving from day one, taking advantage of competitive pricing so they can focus on the most pressing projects.

#### **Fully supported OnDemand model**

Axcelerate OnDemand Subscription includes:

- The full set of Axcelerate features, including analytics and technology-assisted review based on continuous machine learning, which is proven to lower the total cost of document review and achieve measurably better results.
- · Active, nearline and inactive capacity.
- OpenText Professional Services hours, available in blocks, assigned at each organization's discretion for data ingestion, processing, production, export and other needs.
- 100 concurrent user licenses.

#### Additional services on an as-needed basis

Additional OpenText services are available on an as-needed basis, from collections and workflow development to training, ongoing case management, TAR consulting and managed document review.

#### **About OpenText**

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: opentext.com.

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